

Under Attack: Assessing New Threats to Pay TV

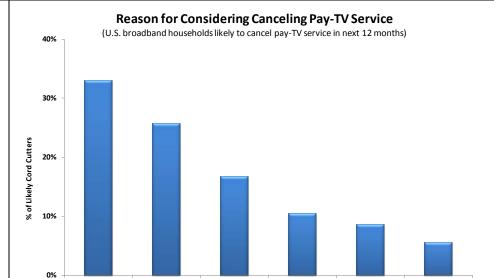
By Brett Sappington, Director, Research

4Q 2014

Synopsis

This report examines several new threats and challenges that are facing the traditional pay-TV ecosystem throughout the world. The report outlines the current state of pay TV, the economic landscape for video services, and the leading threats to pay TV providers, including the rise of massive consolidated competitors, cable networks and content producers going directto-consumer, and new entrants disrupting the content space. The report assesses the future for pay-TV services and provides a forecast for pay-TV subscribers through

Motivations for Cord Cutters



My current service I like my current There's not much I don't have time to

on TV I want to

watch

service but can't

afford it

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isn't worth the

monthly cost

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2018.

"In both established and emerging markets, pay TV is facing greater challenges and competition than it has encountered at any time in the industry's past," said Brett Sappington, director of research, Parks Associates. "The increasing penetration and use of connected devices have established a new channel for video services. The traditional pay-TV ecosystem is set to change radically, both from existing players taking on new roles and new entrants changing how the game is played. Everyone in the ecosystem needs to understand how this new pay-TV world will evolve in order to survive."

Contents

The Bottom Line

Dashboard

1.0 Report Summary

- 1.1 Purpose of Report
- 1.2 Scope of Report
- 1.3 Research Approach/Sources

2.0 Threats, Opportunities, and Outcomes

3.0 The State of Global Pay TV

- 3.1 Growth of Pay TV
- 3.2 Trends in Pay TV
 - 3.2.1 Consolidation

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- 3.2.2 Diversification of Content Sources
- 3.2.3 Operator OTT Services
- 3.2.4 Continued Cord-cutting / Cord-shaving
- 3.2.5 Content Escaping the Expected Delivery Path

4.0 Market Disruption: The Emergence of Giant Competitors

- 4.1 Overview
- 4.2 Drivers and Inhibitors to the Emergence of Giant Competitors
- 4.3 The Market Impact of the Emergence of Giant Competitors
- 4.4 Potential Outcomes of the Emergence of Giant Competitors
- 4.5 Conditions Required for Pay-TV Disruption

5.0 Market Disruption: Cable Networks and Other Creators Go Direct-to-Consumer

- 5.1 Overview and Evidence
- 5.2 Drivers and Inhibitors
- 5.3 Market Impact of Direct-to-Consumer
- 5.4 Potential Outcomes of Direct-to-Consumer Services
- 5.5 Conditions Necessary for Pay-TV Disruption

6.0 Market Disruption: Outsiders Disrupt Pay TV via Acquisition of Content Rights

- 6.1 Overview and Evidence
- 6.2 Drivers and Inhibitors for Outsider Disruption
- 6.3 Market Impact of Outsider Disruption via Content Acquisition
- 6.4 Potential Outcomes of Outsider Disruption via Content Acquisition
- 6.5 Conditions Necessary for Direct-to-Consumer Scenarios

7.0 Implications and Recommendations

8.0 Appendix

- 8.1 Forecast Methodology
- 8.2 Glossary
- 8.3 Company Index

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Mapping of Potential Outcomes

Global Forecast of Pay-TV Subscribers by Region (2013-2018)

Global Pay-TV Subscriber Share by Region, Mid-2014

Global Pay-TV Subscriber Share by Region, Mid-2014

Awareness of TV Everywhere by Country (2014)

Reasons for Canceling Pay-TV in the Next 12 Months

Likelihood of Cancelling Pay-TV in the Next 12 Months

Chromecast Users (2014)

The Impact of Market Polarization

Average ARPU by Size of Service Provider

Premium Service Subscriptions by Size of Service Provider – U.S.

Premium Service Subscriptions by Size of Service Provider – Germany

Drivers and Inhibitors for Large / Multinational Competition

The Market Impact of Large / Multinational Competition

The Impact of Direct-to-Consumer Offerings

Drivers and Inhibitors of Direct-to-Consumer Offerings

Revenue Comparison of User Paid and Advertising OTT Models

Market Impact of Direct-to-Consumer Offerings

Video Consumption by Platform (2010-2014)

The Impact of New Entrants on Content Licensing and Service Offerings

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General Drivers and Inhibitors for New Entrants

Drivers and Inhibitors for Online Player Entrants

Drivers and Inhibitors for Current OTT Player Entrants

Drivers and Inhibitors for CE Maker Entrants
Drivers and Inhibitors for Retailer Entrants

The Market Impact of New Entrants on the Video Ecosystem

Video Consumption on TV Sets by Source (2010-2014)

Television Services Forecast Methodology

Company Index

Amazon NBCUniversal Apple Netflix Orange

Baidu Rakuten Best Buy RDK

Bright House Networks

BSkyB

Comcast

Sainsbury's

Samsung

Sony

Currys Telefónica
Deutsche Telekom Tesco

DIRECTV Time Warner Cable

Discovery Networks Tivibu

Facebook TV Everywhere

Foxtel Play
Google
HBO
ViaPlay
Hulu
Vodafone
LG Electronics
Wal-Mart
Liberty Global
Wiscast
Walt Disney
Miracast
Vountube

Attributes

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